## Handout for Lecture 19

## Categorical Variables \& Interaction Terms

ECON 340: Economic Research Methods

1. Consider the following regression model:

$$
Y=\beta_{0}+\beta_{1} D+\beta_{2} X+\beta_{3} D \cdot X+u
$$

Here, $X$ represents a continuous variable, and $D$ is a dummy variable that takes values 1 or 0 . Assume that both $X$ and $D$ are exogenous. Write down the expressions for the following expectations.

$$
\begin{aligned}
& E(Y \mid D=1, X)=\left(\beta_{0}+\beta_{1}\right)+\left(\beta_{2}+\beta_{3}\right) X \\
& E(Y \mid D=0, X)=\beta_{0}+\beta_{2} X
\end{aligned}
$$

What is the impact of changing $D$ from 1 to 0 on $Y$ ? Does this impact vary by $X$ ?

$$
E(Y \mid D=1, X)-E(Y \mid D=0, X)=\beta_{1}+\beta_{3} X
$$

Yes, varies by $X$.
2. Consider the following regression model:

$$
\text { wages }=\beta_{0}+\beta_{1} \text { Female }+\beta_{2} \text { Hispanic }+\beta_{3} \text { Female } \times \text { Hispanic }+u
$$

Here, Female is a dummy variable assigned the value of 1 if an individual's gender is female and 0 if not. Similarly, Hispanic is a dummy variable that is set to 1 if an individual's ethnicity is Hispanic and 0 otherwise. The regression output for this model is given below. Answer the following questions.

|  | Wages |
| :--- | :---: |
| Intercept | $70,179.09^{* * *}$ |
|  | $(473.52)$ |
| Female | $-16,046.81^{* * *}$ |
|  | $(683.42)$ |
| Hispanic | $-19,367.71^{* * *}$ |
|  | $(1,211.46)$ |
| Female X Hispanic | $8,163.75^{* * *}$ |
|  | $(1,788.04)$ |
| Observations | 17,578 |
| $\mathrm{R}^{2}$ | 0.05 |
| Note: | ${ }^{*} \mathrm{p}<0.1 ;{ }^{* *} \mathrm{p}<0.05 ;{ }^{* * *} \mathrm{p}<0.01$ |

(a) What is the average wage income for non-Hispanic males in this sample?

$$
E(\text { wages } \mid \text { Female }=0, \text { Hispanic }=0)=\$ 70,179.09
$$

(b) What is the average wage income for Hispanic males in this sample?

$$
E(\text { wages } \mid \text { Female }=0, \text { Hispanic }=1)=70,179.09-19,367.71=\$ 50,811.38
$$

(c) What is the average wage income for non-Hispanic females in this sample?

$$
E(\text { wages } \mid \text { Female }=1, \text { Hispanic }=0)=70,179.09-16,046.81=\$ 54,132.28
$$

(d) What is the average wage income for Hispanic females in this sample?

$$
\begin{aligned}
E(\text { wages } \mid \text { Female }=1, \text { Hispanic }=1) & =70,179.09-19,367.71-16,046.81+8,163.75 \\
& =\$ 42,928.32
\end{aligned}
$$

(e) How do we interpret the coefficient on the interaction between Hispanic and Female?

It is the difference between the gender-wage gap for Hispanic vs non-Hispanic individuals.

$$
\begin{array}{r}
\text { E(wages } \mid \text { Female }=0, \text { Hispanic }=1)-E(\text { wages } \mid \text { Female }=1, \text { Hispanic }=1) \\
\\
=50811.38-42928.32=7883.06 \\
E(\text { wages } \mid \text { Female }=0, \text { Hispanic }=0)-E(\text { wages } \mid \text { Female }=1, \text { Hispanic }=0) \\
\\
=70179.09-54132.28=16046.8
\end{array}
$$

Difference between the two: 16046.8-7883.06 = \$8,163.73
Alternatively, can interpret $\beta_{3}$ as the difference in the impact of being hispanic by gender.

