## Handout for Lecture 15

Ordinary Least Squares & Goodness of Fit

Instructor: Div Bhagia

ECON 340: Economic Research Methods

Simple Linear Regression Model:  $Y = \beta_0 + \beta_1 X + u$ 

- Y: Dependent variable (outcome or response variable)
- X: Independent variable (explanatory variable, regressor)
- $\beta_0, \beta_1$ : intercept and slope (population parameters)
- u: mean zero error term, E(u) = 0

## **Ordinary Least Squares (OLS)**

To obtain estimates for the intercept and slope of the line, we minimize the distance between the fitted line and the sample data. Let  $X_i$  and  $Y_i$  denote the i'th observation of X and Y in the sample data.

- $\hat{Y}_i$ : predicted value of  $Y_i$
- $\hat{\beta}_0, \hat{\beta}_1$ : OLS estimators for the intercept and slope
- Residuals/error:  $\hat{u}_i = \hat{Y}_i Y_i$  (Note that we can always write  $Y_i = \hat{Y}_i + \hat{u}_i$ )

OLS estimators for the intercept  $\hat{\beta}_0$  and slope  $\hat{\beta}_1$  are obtained by minimizing the sum of squared residuals:

$$\sum_{i=1}^{n} \hat{u}_i^2 = \sum_{i=1}^{n} (Y_i - \hat{Y}_i)^2$$

## A Measure of Goodness of Fit

$$R^2 = \frac{ESS}{TSS} = 1 - \frac{RSS}{TSS}$$

where

$$TSS = \sum_{i=1}^{n} (Y_i - \bar{Y})^2, \qquad ESS = \sum_{i=1}^{n} (\hat{Y}_i - \bar{Y})^2, \qquad RSS = \sum_{i=1}^{n} (Y_i - \hat{Y}_i)^2 = \sum_{i=1}^{n} \hat{u}_i^2$$

## **Example: Predicting Final Exam Scores**

You've collected data on monthly revenue ( $Revenue_i$ ) and advertising spending ( $AddSpend_i$ ) for several months for a small business. You fit the following line using OLS:

$$Revenue_i = 50 + 3 \cdot AddSpend_i, \qquad R^2 = 0.65$$

1. What are the estimated intercept and slope in the given fitted line?

$$\hat{\beta}_0 = 50 \qquad \qquad \hat{\beta}_1 = 3$$

2. Interpret the intercept and slope coefficient.

Intercept: Predicted revenue is \$50 when advertising expenditure is 0.

*Slope*: Predicted revenue increases by \$3 for every \$1 increase in advertising expenditure.

3. What is the predicted revenue for a month where the advertising spending was \$50?

$$50 + 3 \cdot 50 = $200$$

4. If in a particular month, the revenue was \$100 and advertising spending was 20, what would be the residual  $\hat{u}$  for this observation?

$$Revenue = 50 + 3 \cdot 20 = 110,$$
  $\hat{u} = Revenue - Revenue = 100 - 110 = -10$ 

5. How does the predicted revenue increase due to an increase of \$10 in advertising spending?

$$3 \times 10 = $30$$

6. What percentage of the variability in revenue is explained by advertising spending?

65% since 
$$R^2 = 0.65$$

7. (A bit challenging, try at home.) If I tell you, the variance of revenue over months is 125. Can you tell me what is the variance of advertising spending?

Note we are given

$$R^2 = Var(Revenue)$$

$$R^2 = \frac{Var(Revenue)}{Var(Revenue)} = 0.65 \rightarrow Var(Revenue) = 0.65 \times 125 = 81.25$$

$$\hat{Revenue_i} = 50 + 3 \cdot AddSpend_i \rightarrow Var(\hat{Revenue}) = 3^2 \cdot Var(Add\hat{Spend})$$

The above follows from  $Var(a + bX) = b^2Var(X)$ . So here  $Var(Add\hat{S}pend) = 81.25/9 = 9.03$ .